Source Brokerage, Inc.

Life Carrier Non-Med Guidelines for Traditional Paper Apps, Drop-Tickets, and E-Apps





| Carriers & Plan Types | Maximum Face Amount | Submission Type | Rate Classes | Notes |
|-----------------------|------------------------------------|-----------------------------|-----------------------|---------------------------------------------------|
| American National | \$249K to age 65 | Paper app or E-App | Std NT & Std Tob | Exam only required if medical records unavailable |
| All Plans Available | \$250K - \$1 million to age 50 | E-App only | Std NT - Pref+ NT | Must meet Accelerated Underwriting guidelines |
| | \$250K - \$500K to age 60 | E-App only | Std NT - Pref+ NT | Must meet Accelerated Underwriting guidelines |
| Lincoln Financial | maximum v minimum to ago oo | E-Ticket/LincXpress only | Pref NT - Pref+ NT | Must meet Accelerated Underwriting guidelines |
| Term, GUL and IUL | Minimum varies by product | | | |
| North American | \$100K - \$2 million to age 50 | E-App only | Std NT - Pref+ NT | Must meet Accelerated Underwriting guidelines |
| All Plans Available | \$100K - \$500K to age 60 | | Std Tob - Pref Tob | |
| Protective Life | \$100K - \$1million to age 45 | Paper Drop-Ticket or | Pref NT - Pref+ NT | Must meet Accelerated Underwriting guidelines |
| Term and Term/UL | \$100K - \$500K to age 60 | E-Drop Ticket | | |
| SBLI | \$100K - \$500K to age 60 | Paper app, or | All rate classes, | True non-med. No special requirements needed |
| Term and WL | | Paper Drop-Ticket or | including all ratings | |
| | | E-Drop Tickets | | |
| Transamerica | \$100K - \$2 million to age 55 | Paper app or E-App | All rate classes | Req's exam/labs from personal Dr w/in last 12 mo' |
| Term, IUL and WL | \$100K - \$1 million to age 55 | | Std Plus NT & Std Tob | True non-med. No special requirements needed |
| rem, roc and vvc | \$25K - \$99K age 60, \$50K age 70 | | Std NT & Std Tob | True non-med. No special requirements needed |
| United of Omaha | \$100K - \$2 million to age 60 | Paper Drop-Ticket or | All rate classes | Must meet Accelerated Underwriting guidelines |
| Term, UL and IUL | | E-Drop Ticket | | |